



## CUSTOMER FIRST SOLUTIONS



- Raymond® Lift Trucks
- Raymond RENEWED™ Pre-Owned Lift Trucks
- Lift Truck Rental
- Fleet Management
- Parts, Service and Repair
- Power Solutions
- Training Programs
- Integrated Systems Solutions

**MALIN**   
A **RAYMOND** COMPANY

### Corporate Headquarters

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For over 40 years, Malin's mission has been to nurture valued customer partnerships by providing superior, cost-effective material handling equipment, systems and service solutions that maximize space, increase customer productivity and enhance customer safety. From lift trucks, racking, shelving, carousels and conveyors, to designing entire systems from the ground up or

re-engineering existing facilities, Malin is a true partner to companies. We utilize a consultative approach to deliver the precision product and service solutions necessary to achieve short- and long-term goals – including providing on-going analysis of present and future requirements. We hope that we'll be able to add your name to our long list of satisfied clients.



### Raymond® Lift Trucks

Reliable, durable, innovative. Raymond® lift trucks outperform the competition and take your warehouse operations to new levels. Raymond's complete portfolio of electric lift trucks achieves the ultimate balance of efficiency, productivity and performance.



### Raymond RENEWED™ Lift Trucks

Malin's Raymond RENEWED™ program provides a wide selection of quality pre-owned lift trucks at an affordable price. We meticulously select and service trucks for this program, and we take pride in the fact that our Raymond RENEWED™ lift trucks look and perform like new.



### Lift Truck Rental

Malin's rental program offers practical and economical options to accommodate any need, short or long term. Our rental fleet is regularly updated with new equipment and maintained according to manufacturer's specifications to ensure guaranteed quality and performance.



### Fleet Management

With our revolutionary suite of tools, you can take immediate control of your fleet and reduce overall operating costs. Our solutions acquire data points and turn them into easily understandable and actionable knowledge, enabling you to optimize truck and operator performance.



### Parts, Service & Repair

Malin offers a broad range of parts, service and repair services to keep your operations running at maximum efficiency. Certified technicians, field service programs and state-of-the-art service centers are equipped with the parts, tools and resources needed to meet your needs.



### Power Solutions

Malin offers a full line of batteries, battery handling systems and chargers for lift trucks and pallet jacks used in the most demanding industrial and warehousing applications. As a key partner in the Raymond network, Malin is at the forefront of fuel cell battery technology development.



### Training Programs

Malin provides technician training, lift truck operator training and pedestrian safety training programs to improve productivity and enhance safety. Our programs enable you to establish benchmark safety and performance standards through innovative instruction techniques.



### Integrated Systems Solutions

Malin's dedicated Systems division performs comprehensive integration services, engineering, equipment sales and installation, and post-implementation services. As one of the largest integrators in the United States, Malin has the resources to help solve your business needs.